



## Agenda Item Details

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Meeting	February 20, 2024 – Board Meeting
Subject	Approve the Bid Award to Outdoor Solutions for Grounds Maintenance Services
Type	Action

**Background and Rationale:** A competitive solicitation process was completed for grounds maintenance services for District-wide school buildings, Muscogee County Public Education Center (MCPEC), Columbus Public Library, three library branch buildings, and associated support buildings. Invitation to Bid #24-012 was emailed to forty-one vendors and posted to the Muscogee County School District (MCSD) website and the Georgia Procurement Registry website on November 28, 2023. A mandatory pre-bid meeting was held on December 13, 2023. The Purchasing Department received proposals from eight vendors:

- Absolute Quality Services, LLC
- Dreamscapes Designs, LLC
- Four Seasons Lawn Care
- Landscape Workshop, LLC
- LaGrange Landscape (Disqualified-Received Late)
- Outdoor Solutions
- Rotolo Consultants
- Worldscapes, LLC

A vendor contact summary is shown below and a bid summary is attached.

This bid process included multiple criteria to ensure the District receives the most cost-efficient solutions, maximum performance levels, and first-rate service at all locations. The specifications allowed the vendors to bid on each area based on regions (west, central, and east), athletic fields only, non-athletic areas, and the entire project (which includes the athletic fields). After a careful review of all the bids received, it was determined that awarding the contract based on the “entire project” criteria represents the most cost-efficient solution for the District at this time. This criteria includes all school buildings, athletic areas, the MCPEC building, Columbus Public Library (including Mildred Terry Public Library, North Columbus Public Library, and South Columbus Public Library), and all associated support buildings. Outdoor Solutions offered the lowest price for the entire project. The Board is asked to approve the bid award to Outdoor Solutions for grounds maintenance services as highlighted on the bid summary for the period March 1, 2024 through February 28, 2025. An additional total amount of \$60,000 for Fiscal Years 2024 and 2025 has been added to the budgetary impact for incidentals such as sprinkler system repairs, additional flower bed work, the addition of pine straw, etc.

**Budgetary Impact:**     \$ 441,568.27 (Fiscal Year 2024)  
                                      853,136.48 (**Pending Approval of FY2025 Budget**)  
                                      \$1,294,704.75

Funding for this purchase will be expended from:

Department	Account	Account Description	Amount
Division of Operations and Facilities	PLS9100261 – 54100	Plant Services Department – Water, Sewer, and Cleaning Services	\$1,265,102.75
Columbus Public Library	CPL9599004 – 54100	Columbus Public Library – Water, Sewer, and Cleaning Services	\$19,855.00
Mildred Terry Public Library	MTL9599002 – 54100	Mildred Terry Public Library – Water, Sewer, and Cleaning Services	\$2,527.00
North Columbus Public Library	NCL9599002 – 54100	North Columbus Public Library – Water, Sewer, and Cleaning Services	\$3,610.00
South Columbus Public Library	SCL9599002 – 54100	South Columbus Public Library – Water, Sewer, and Cleaning Services	\$3,610.00
<b>TOTAL</b>			<b>\$1,294,704.75</b>

**Budgeted:**   X   Yes  
       No (Board approval is authorization to establish funding for this item in the Budget.)

**Liaison Administrator:** Travis T. Anderson, Ward Odom, Alan Harkness, and Janice Bloodworth

**Superintendent's Recommendation:** The Superintendent recommends that the Board approve the bid award to Outdoor Solutions for grounds maintenance services.

**Strategic Plan:**        Full-Option Graduation        Learning        Equity, Culture, and Context  
       High-Quality Staff   X   Operations        Communications and Transparent Accountability

Vendor Contact Summary		
Vendor	Contact Method	Response
A&A Maintenance	Email	No response
ABM	Email	No response
Absolute Quality Services, LLC	Email	<b>Bid received</b>
A Cut Above Landscape Management	Email	No response
Advantage	Email	No response
AK Lawn Service	Email	No response
Amazaing Scapes	Email	No response
Athletic Field Services	Email	No response
Burris Lawn Service	Email	No response
Bussey & Son	Email	No response
Busy Bee Lawn Svs.	Email	No response
CBM Solutions, Inc.	Email	No response
Commercial Lawn Svs.	Email	No response
Custom Cuts	Email	No response
Davis Contracting	Email	No response
Dreamscapes Designs, LLC	Email	<b>Bid received</b>
Executive Realty Solutions	Email	No response
Four Seasons Lawn Care	Email	<b>Bid received</b>
Garden Lawn Care	Email	No response
Jaymans Lawn Care	Email	No response
Kuumba Home Repair	Email	No response
LaGrange Landscape	Email	<b>Bid received</b> (Disqualified-Received Late)
Landscape Services, Inc.	Email	No response
Landscape Workshop, LLC	Email	<b>Bid received</b>
Landtek, Inc.	Email	No response
Mainscape, Inc.	Email	No response
MV Holmes LLC	Email	No response
Outdoor Solutions	Email	<b>Bid received</b>
ProCare Lawn Maintenance	Email	No response
RAK Risk	Email	No response
Rotolo Consultants	Email	<b>Bid received</b>
S&P Lawn	Email	No response
Seasonal Concepts	Email	No response
Southern Outdoors	Email	No response
SSC Services for Education	Email	No response
Sta Green	Email	No response
Suggs Property Solutions	Email	No response
Superior Lawncare	Email	No response
Tidewater USA	Email	No response
TrueLawn	Email	No response

Turf Tech	Email	No response
Worldscapes, LLC	Website	<b>Bid received</b>