



Muscogee County School District Columbus, Georgia

Aileen Arrighi, CPPB
Purchasing Manager

ADDENDUM 1 **RFP #27-001 Purchase and Installation of Video Surveillance Equipment**

July 15, 2026

Dear Vendors,

The Purchasing Department received the following questions concerning RFP 27-001 Purchase and Installation of Video Surveillance Equipment:

1. I need you to provide us with the total for each camera/part that's needed on the PR.
Answer: The total camera counts for each site are provided in the RFP documents. Vendors shall include all required mounting hardware with each camera, in accordance with the construction documents that will be made available to vendors attending the mandatory pre-bid conference.
2. Is being on the Georgia Statewide Contract a requirement for award, or will proposals from qualified contractors outside of the state contract be considered?
Answer: The RFP itself is a competitive bid process so being on the GA Statewide contract is not a requirement.
3. Will the construction drawings, camera schedules, floor plans, and associated bid documents be made available following the mandatory web conference?
Answer: Yes. Construction documents will be made available to vendors attending the mandatory pre-bid meeting.
4. After reviewing the construction drawings, will proposers have an additional opportunity to submit questions or requests for clarification?
Answer: Yes. Deadline for drawings questions and clarifications will be July 23, 2026 at 1:00 PM EST.
5. What is the existing Video Management System (VMS) deployed at each of the ten (10) elementary schools?
Answer: Standalone Speco Technologies DVRs at each site.
6. Will the Owner provide a complete and accurate inventory of all existing cameras, including camera names, IP addresses, locations, credentials, firmware versions, and operational status?
Answer: Yes, via the construction drawings.
7. Are any existing cameras analog? If so, are the analog cameras and associated cabling to be removed, abandoned in place, or reused?
Answer: Yes. Analog cameras are to be removed. DVRs are to be removed once the new cameras are recording AND two weeks have elapsed.
8. Does the scope of work include adding new camera locations, or is the project limited to replacing existing deployed cameras?



Muscogee County School District Columbus, Georgia

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Answer: There are not new camera locations in addition to same-location replacements.

9. Will the construction drawings clearly identify which cameras are existing to remain, which are to be replaced, which are new installations, and which existing cameras are to be removed without replacement?

Answer: Yes.

10. Is the contractor responsible for discovering and importing all existing cameras into the Genetec system, or only those identified by the Owner?

Answer: No. The only cameras to be added to Genetec will be the new Axis cameras being installed by the contractor.

11. Who is responsible for identifying and resolving missing, offline, undocumented, or otherwise inaccessible cameras?

Answer: The contractor will be responsible for making sure that all new Axis cameras installed by the contractor are correctly added to the Genetec system.

12. If existing cameras cannot be integrated into the new VMS due to firmware, credential, network, licensing, hardware, or compatibility issues, are those corrective actions included in the base scope or handled through the change order process?

Answer: Existing (older) cameras will NOT be added to the Genetec system.

13. Is the contractor required to create camera objects within Genetec for future camera locations that are not being installed as part of this phase?

Answer: No. See answer to question #10.

14. What constitutes successful camera commissioning? Is a camera considered complete when it is online, or must recording, retention, naming, analytics, and user acceptance testing also be completed?

Answer: A camera installation is considered complete when it has been correctly installed, online, aimed, focused, recording, and named. All camera settings must also be completed within the Genetec VMS.

15. If existing cameras or legacy infrastructure prevent successful commissioning, how will substantial completion be determined?

Answer: If circumstances arise that are outside the control of the contractor, accommodations will be made to ensure substantial completion is accounted for.

16. Are all cameras required to be upgraded to a specific firmware revision prior to final acceptance?

Answer: No. The Owner will take care of all camera firmware upgrades once all cameras for a site are online.

17. Who is responsible for correcting network-related issues that prevent camera commissioning, including VLAN configuration, PoE availability, switch configuration, DNS, DHCP, routing, or firewall settings?

Answer: The Owner is responsible.



Muscogee County School District Columbus, Georgia

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18. Is the awarded contractor required to remove existing Category cable and install new Category 6A cable for every camera location, or may existing cabling be reused where it meets project requirements? Will this be identified in the drawings?
Answer: All cameras require a new Cat 6A cable regardless of current infrastructure.
19. The specifications reference raceways for cable installation. Will J-hooks or other approved cable support systems be permitted where conduit is not required by code or project conditions?
Answer: Yes.
20. Will the Genetec servers specified in the Base Bid be installed at a centralized location or distributed across the ten (10) elementary schools?
Answer: They will be installed at a centralized location.
21. Please confirm that adequate rack space, electrical capacity, UPS capacity, cooling, and network connectivity are available at each server installation location.
Answer: Yes. Confirmed.
22. What existing VMS equipment is to be removed as part of this project, and what are the District's requirements for disposal, recycling, or return of removed equipment?
Answer: The old cameras and older Speco DVRs. The DVRs are to remain online at each school for two weeks post-cutover. DVRs are to be delivered to the Bradley building for processing while the cameras are to be delivered to Plant Services for processing.
23. Is the contractor responsible for restoring architectural finishes following installation, including replacement of ceiling tiles, patching drywall, painting, and repair of penetrations?
Answer: Yes.
24. On the Financial Proposal spreadsheet, what costs are intended to be included in the "Including Installation" unit price for each camera? Should this include labor, cabling, connectors, licensing, programming, project management, testing, commissioning, travel, and other associated installation costs?
Answer: Yes. The "Including Installation" unit price for each camera should include all costs associated with providing a complete, turnkey solution for that camera. This includes, but is not limited to, all equipment, labor, cabling, connectors, mounting hardware, licensing, programming, configuration, project management, testing, commissioning, travel, and any other costs necessary to furnish, install, and place the camera into full operational service. The only items that should be priced separately, as indicated on the Financial Proposal form, are the servers and the training.
25. Should the Financial Proposal include a single total project cost for all ten (10) schools, or should pricing be allocated by individual school?
Answer: The Financial Proposal should include pricing for each individual school rather than a single lump-sum amount. The financial form also requires vendors to provide a Total Project Cost that reflects the combined cost for all ten (10) schools. Additionally, vendors must complete the equipment pricing section by providing the individual cost for each equipment model number listed in the financial form.



Muscogee County School District Columbus, Georgia

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26. Should the individual camera pricing on the Financial Proposal represent only the camera hardware, or should it include associated licensing, mounting hardware, installation labor, programming, and other required costs?

Answer: See answer to question #24.

27. Are digital signatures acceptable for the Proposal Certification Signature Page submitted as the original proposal?

Answer: Digital signatures are acceptable.

28. Please confirm the required project schedule, including the anticipated Notice to Proceed, required completion date for all ten (10) schools, and any required completion milestones for individual schools.

Answer: The Contractor will prepare a detailed schedule showing how all 10 schools will be completed within one calendar year, as well as how each standard school site will be completed within 30 days of that school's start date. (See Appendix A, Section 1.7.B, p. 40).

29. Is it acceptable to surface mount interior or exterior dome cameras, or is wall arm and pendant cap required for all wall mounts?

Answer: Surface mount is acceptable if the intended field of view is not impacted.

30. Please expand on system training requirements. Does the district currently maintain a Genetec VMS? Will District administrators and security personnel be included in the training? Approximately how many local school personnel or resource officers per school will require system training? Will each school require its own onsite training, or will a centralized location for training be accommodated utilizing multiple time slots? Will training be divided up based on the level of training required per User.

Answer: There are approximately 3-4 admin and security personnel who will need to be trained per school. Vendor will provide one, on-site training session per school on the basic use of Security Desk.

31. Will the existing VMS system and cameras remain in place and operational during the new camera and VMS installation?

Answer: Yes. Analog cameras are to be removed. DVRs are to be removed once the new cameras are recording and two weeks have elapsed.

32. What is the mounting height for new exterior cameras?

Answer: Most exterior cameras will be installed at 10' 0", but this will be determined case-by-case. Some cameras may need to be higher for maximum visibility or because of structural limitations.

33. Are exterior cameras mounted on an outer wall required to use Wet Cat Cable?

Answer: No. However, all rubber grommets should be properly installed to ensure that water does not enter the camera housing.

34. Will contractors receive access credentials, or will District escorts be required while working on-site?

Answer: The District will provide keys to the building and inform school personnel of the contract work taking place.



Muscogee County School District Columbus, Georgia

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Purchasing Manager

35. Will the District establish the order in which the ten (10) schools are to be completed, or should the contractor propose the installation sequence?

Answer: This can be a joint effort. We will accept proposed schedules and adjust as necessary if any issues come up as a result of the proposed schedule. We are open to proposed schedules that best fit the timing and resources of the contractor.

36. Please identify any scheduled school breaks or periods when students are not present that may be available for coordinating installation activities with the school principal or designated District representative.

Answer: Students will be out of school buildings on these dates: [September 7, 24, 25] [October 9, 12] [November 11, 23-27] [December 21-25, 28-31] [January 1, 4, 18] [February 11, 12, 15] [April 5-9] [May 24-28, 31] [all of June and July].

37. Are there any planned renovations, construction activities, or other projects that may impact installation sequencing?

Answer: Not during the school year. Owner can provide more details on any planned projects for summer 2027. This project should be mostly complete before that time.

38. Are there any blackout dates, testing periods, school events, or other times during which work cannot be performed?

Answer: Yes. Generally speaking, work cannot be done while students are in the building. This takes care of most of those blackout dates.

39. Will lifts be permitted for exterior work during occupied school hours?

Answer: Lifts will almost certainly be required depending on the building and specs. Contractor will coordinate with owner prior to the use of any such equipment so we can direct any special requirements such as protecting flooring, etc.

40. Will electronic floor plans and camera location drawings for each school be issued to after the mandatory vendor meeting?

Answer: Yes.

41. Which locations can support 60W PoE rather than 15.4W?

Answer: All locations can support 60W.

42. Should UPS units be included as part of this project, or will they be owner-furnished?

Answer: They will be Owner-furnished.

43. Please clarify the training requirements. How many onsite training sessions are required, and should training be conducted at each individual school or as a consolidated District-wide training session?

Answer: There are approximately 3-4 admin and security personnel who will need to be trained per school. Vendor will provide one, on-site training session per school on the basic use of Security Desk.



Muscogee County School District Columbus, Georgia

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44. During the one-year warranty period, is the contractor responsible for firmware updates, cybersecurity patches, and password management for cameras and recording equipment? If so, what frequency is expected?
Answer: No. Owner shall be responsible for these items. Contractor would be expected to warranty the cabling installation and camera installation.
45. Will the District utilize an owner-managed credential/password management solution, or should the contractor provide one?
Answer: The District will provide password management.
46. Please clarify whether subcontracted cable installers are required to hold Axis and Genetec certifications, or if those certifications are only required for personnel performing system configuration, programming, and commissioning or installing Axis or Genetec equipment?
Answer: No. Any contractors installing only network cabling to support data transmission are not required to hold any Genetec or Axis certifications.
47. Page 49 Section C references monitors. Are monitors required as part of this project? If so, please clarify the required quantities, sizes, and installation locations.
Answer: No. There are no monitors involved in this project.
48. Phase II storage servers are specified as 320 TB, while Phase I storage servers are specified as 288 TB. Please confirm that this difference is intentional.
Answer: Yes.
49. Will floor plans identify the camera locations, data closets, and approved cable routes for each school?
Answer: Yes.
50. Are existing cable trays and J-hooks available, or must the contractor furnish and install new cable-support systems?
Answer: There may be some existing cable trays or j-hooks. When present, existing equipment can be used. Where not present, contractor is expected to provide this per the project requirements.
51. What ceiling types are present at the schools, and are there any restricted or inaccessible ceiling areas?
Answer: We mostly have drop-ceiling type ceilings but there are some areas with hard ceiling.
52. Will installation require drilling through brick, concrete, or exterior walls? If so, are there specific requirements for penetrations and weatherproofing?
Answer: Yes. Specifications for fire stop and weatherproofing/sealing should be outlined in the RFP and/or construction documents.
53. How many cameras will require exterior, parking-lot, pole-mounted, or other nonstandard installation?
Answer: None of the 10 elementary schools call for a pole mounted installation. All exterior cameras are either mounted to the exterior of an existing building or under an awning.



Muscogee County School District Columbus, Georgia

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Purchasing Manager

54. Will lifts or other special-access equipment be required, and are there site restrictions governing their use?

Answer: Lifts will almost certainly be required depending on the building and specs. Contractor will coordinate with owner prior to the use of any such equipment so we can direct any special requirements such as protecting flooring, etc.

55. Must the schools be completed one at a time, or may installation teams work at multiple schools concurrently?

Answer: Contractor is free to install as many concurrent locations as they have the capacity to do.

56. Are there project-specific OSHA, safety-supervision, background-check, or site-access requirements that must be included in staffing and pricing?

Answer: The awarded vendor must comply with all applicable MCSD insurance requirements and background check requirements. While there are no project-specific OSHA or safety-supervision requirements beyond those generally applicable, the vendor is responsible for complying with all federal, state, and local OSHA regulations and other applicable safety standards governing the work performed. Any staffing and pricing should account for compliance with these requirements.

57. Will MCSD accept AXIS-compatible or equivalent equipment that fully integrates with the existing Genetec Security Center platform where permitted by the specifications?

Answer: No. Cameras MUST be Axis.

58. Will the successful contractor receive the current Genetec Security Center software version, licensing information, system architecture, and existing camera inventory before mobilization?

Answer: Yes.

59. Are the existing network switches, fiber infrastructure, rack space, UPS systems, and available PoE capacity sufficient to support the new equipment, or should upgrades be included in the proposal?

Answer: Current infrastructure is sufficient in all areas mentioned. If an area needs an additional switch, owner is responsible for procuring and installing.

60. Will installation be limited to after-school hours, weekends, holidays, or summer break? Are there any restrictions on working during normal school operations?

Answer: For this project where ladders and tools must be in schools, the District does not allow work to occur when students are in the building. This typically means starting at 3PM EST each day and working into the evening hours.

61. Will temporary outages or system cutovers be permitted during installation? If so, what scheduling and notification requirements apply?

Answer: Yes, but any gap in video surveillance must be agreed upon in writing by owner.

62. Will MCSD provide designated staging, material-storage, and secure-equipment areas at each school?



Muscogee County School District Columbus, Georgia

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Answer: No. Elementary schools simply do not have the space to store large quantities of equipment. Owner can work with contractor on the use of other facilities if contractor does not have a local presence in Columbus, GA.

63. What testing, commissioning, acceptance testing, documentation, as-built drawing, operator training, and warranty deliverables will be required at project closeout?

Answer: All of these items are spelled out in the RFP documents.